



MANUFACTURING & SUPPLY CHAIN
ALLIANCE
OF
MID FLORIDA

MSCA Monthly news & updates

July 2022

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Coming Events:

- 3rd Annual Challenge Cup.
October 3rd
Grasslands Country Club
- Next Membership Meeting:
Florida Distillers
September 15

Registration is open for both
events: [Click Here](#)

Membership Benefits

- Bi-Monthly meeting with
Keynote speakers
- Networking Events
- Access to Florida Makes
[services](#)
- Access to Connex, the State
wide manufacturing
[database](#)
- Legislative updates

Welcome to the MSCA July
Newsletter.

New Members: Colorado Box
Beef

We will also feature:

- Feature Member:
- New Members:
- Member news
- News, data and information
for the manufacturing and
supply chain world.
- Florida Makes Updates
- Area Economic Development
Councils
- Area Chambers of
Commerce
- Information on other Florida
regional Manufacturing
Associations

3rd Annual Manufacturer's Challenge Cup is set for October 3rd at Grasslands
Golf & Country Club.

Save the Date and Pre-register [here](#) (and pay later).



Inaugural Cup winner Kevin Bailey of MaxPak presents the Cup to Jose Rivera of Florida's Distillers, the 2021 winner.

Who will hold the Cup in 2022?



Feature Member: BH

[Website](http://www.bunntyco.com) Contact: John Bunn jbunn@bunntyco.com

1907
1957

Half a century ago
Mr. Benjamin H. Bunn
gave the world its first
Package Tying Machine



50

years and 24,999 machines
later, inventor Bunn (center)
is himself the recipient
of a tying machine "first".

Production: For B. H. Bunn Co., Simplicity May Be the Best Design

Jerry Simpkins November 18, 2019



Neatly tied and stacked bundles sit ready for

Many of the tools we use in our business have seen dramatic improvements over the years. Our printing processes have incorporated auto presets, digital printing, digital output devices, computer to plate technology, automated registration, square halftone dots, round halftone dots, elliptical dot patterns, Photoshop, inkjet labeling—the list goes on. It seems every time we find some way to improve a process someone comes up with a new and better machine to do just that, improve the function of the machine and the way that equipment helps to streamline processes and improve efficiencies. Most of these new inventions have brought about improvements in our industry that have paid major dividends and moved newspapers and printing in general forward. While all this innovation has been taking place, without a lot of fanfare, one company has made its way into majority of the newspapers across the country and we continue to reap the benefits of its “innovation” for more than 112 years.

In 1906, Benjamin Harrison Bunn decided to find a better way to tie bundles of the U.S. mail. A year later, he invented the world’s first automatic package tying machine, securing a U.S. patent by 1908. The design and functionality of this unit is the same concept used in mailrooms used across the country over a century later.

From that day in 1907, when Benjamin Bunn automated the process of tying mail, the B. H. BUNN tying machine has been a family owned company, now on its third generation. At the helm is John Bunn, whom I recently interviewed for this article. For John, it’s not just about making money, and it’s not just about getting his name out there; it’s about quality, family pride and building a machine that his grandfather invented more than a century ago.

To this day, John expresses his pride with one simple phrase, “I tell our customers and employees, ‘We come into this life with nothing, and we leave with only one thing, our integrity.’”

What Makes BUNN Stand Out

Although we know them for what they have done for the newspaper industry,

BUNN tying machines today are in a number of other industries. BUNN has built more than 1,500 variations from the standard unit to meet different customer applications.

When I spoke with John, he asked me an odd question during the interview: “Where was I raised?” Not quite sure what he was getting at, I told him “Upstate New York.” John was noticeably pleased and asked me when I went to the bakery in New York if they tied cake and cookie boxes with string. “Let me guess, a BUNN tying machine?” I said.

I felt John’s sense of pride as I made the connection. It’s the same pride I see him putting into each machine that BUNN manufactures today.

In our industry, BUNN has become a staple for many small to medium sized newspapers. I can attest to the fact that many newspapers prefer the BUNN tying equipment over strappers because of its durability and simplicity. The cost to own one is reasonable, especially when compared to some of the high-end strappers, and they are extremely easy to repair if anything breaks.

I honestly can’t remember a single newspaper I’ve worked at that didn’t have a BUNN. While some are older than others, they all seem to be workhorses and their simplistic design makes them the go-to units when others fail.

[Click here for rest of the story](#)



New Member - Colorado Box Beef

Contact: [Dan Shupsky](#)

[Web Site](#)

// A Company of Quirch Foods

In October of 2020, – Quirch Foods acquired CBBC Holdings, Inc. d/b/a Colorado Boxed Beef, a protein distributor and solutions provider offering products and services to ethnic grocers and foodservice distributors. The move further expanded the company’s geographic footprint by adding 11 distribution centers throughout the US, demonstrating the organization’s commitment to becoming the leading U.S. distributor and exporter of protein and ethnic food products. In addition to broadening its core domestic U.S. retail business, the transaction has increased the company’s ability to service the foodservice distributor channel.

With high-quality retail brands and programs such as Suspended Fresh®, High River Angus®, Diamond Reef Seafood®, among others; this acquisition was a great addition to our company’s portfolio of products.

Our Passion. Your Joy.

// ONE COMPANY

We are Quirch Foods. Our Passion is your Joy.

We are one of the largest distributors of food products in the U.S., Latin America, and the Caribbean, with a customer list that includes independent and chain supermarkets, foodservice distributors, processors and manufacturers, cruise lines, and restaurants.

With 55 years of solid history and experience, today we operate a fleet of just under 500 refrigerated trucks and over 2.3 million square feet of combined distribution space through 23 facilities in Florida, Georgia, North Carolina, Tennessee, Alabama, Louisiana, Illinois, Texas, Washington, Oregon, and Puerto Rico.

Quirch Foods owns a portfolio of proprietary food brands and offers domestic and international logistics, cold chain services, marketing support, as well as advanced technological solutions to provide unmatched service to its customers.

Our culture is one of **Win/Win**, not just for our customers but also for every team member. We take pride in our diverse workforce, and each team member takes part in the company's continuous growth.

// ONE VISION

Together at the Table

Quirch is a portfolio company of **Palladium Equity Partners**, a leading mid-market private equity fund based in New York City, which partnered with the Quirch Foods Executive Team to capitalize on its record of excellence and grow the organization beyond its current business.

Our company has solidified its presence and expanded its reach by focusing on the acquisition and operational merger of well-recognized companies such as [Colorado Boxed Beef](#), [Butts Foods](#), [Pacific Food Distributors](#), [Scariano Wholesale Food Distribution](#), [Phoenix Logistics & Cold Storage](#), and [IQ Foods](#), among others. The combined power of our business strategy brings to the table an unbeatable portfolio of products and solutions to service our customers.



The quality of our food products is always our priority, and our mission of connecting with consumers through **the magic of taste** pushes us to look for only the best partnerships and procurement alliances around the world. We are exclusive distributors of High River Angus[®], McKinney's Beef[®], Panamei Seafood[®], Diamond Reef[®] Seafood, Kikiri Quirch[®], Jackson Farms[®], Mambo Foods[®], and a licensed distributor of Certified Angus Beef[®] and Chiquita[®] Frozen Tropical Vegetables and Fruits.

500

TRUCKS

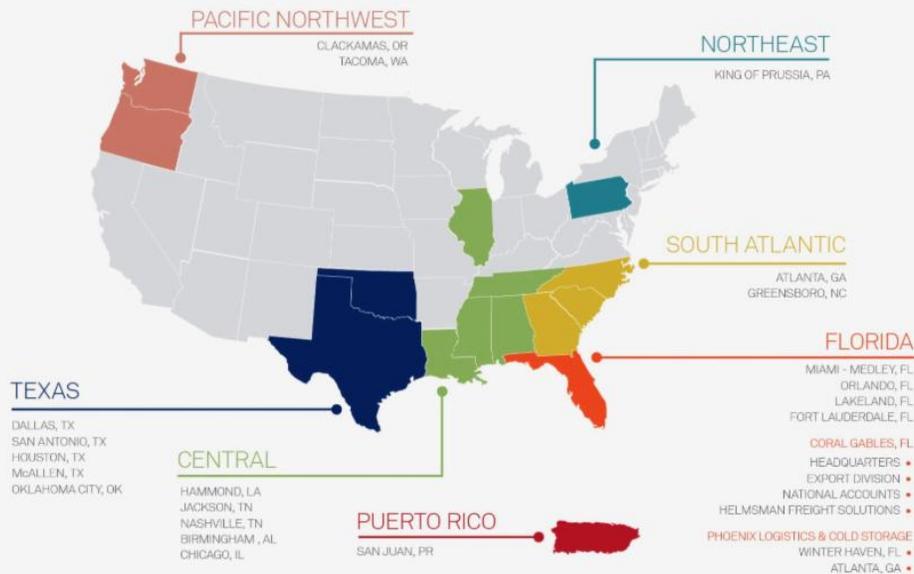
23,000,000

SQ FT WAREHOUSE SPACE

23

DISTRIBUTION CENTERS

OUR DISTRIBUTION CENTERS BY REGION



CENTRAL FLORIDA
DEVELOPMENT COUNCIL

Check out the re-designed website of the CFDC [Click Here](#)

Please find the latest edition (Q2) of the CFDC Economic Activity Report [here](#).

June newsletter, here's the [link](#).

Innovation and Research Give Polk County a Competitive Edge

June 13, 2022 • [News](#)

Polk County offers an inviting environment for research and innovation for many reasons, among them; A strategic location, a university dedicated solely to STEM education, an autonomous technology testing facility and an innovation district.

Combined, all factors are melding to make the county a competitive player when it comes to attracting leaders in innovation.

"It's not just one thing making us competitive," said **Florida Polytechnic University** President Randy Avent. "In the last eight years or so, Polk County has certainly become much more competitive. We owe a lot to a high quality of life. I think that matters a lot, and probably a lot more these days than previously. We're getting even more competitive, but we still have a ways to go."

Central Florida Development Council President & CEO Sean Malott agrees. "Polk's central location, talent pipeline and quality of life make it an attractive location. But it goes far beyond that. The county has attracted new companies like Nucor Steel and Florida Can Manufacturing. Companies focused on advanced and tech-enabled manufacturing that help increase salaries and add to the tax base, both important aspects of growth."

Florida Polytechnic is at the Forefront of Innovation
[here for full report](#)

Assure Infusions to Build a Pharmaceutical Manufacturing Facility in

Bartow

June 29, 2022 • [News](#)

The Central Florida Development Council (CFDC) and the Bartow Economic Development Council (Bartow EDC) are pleased to announce the decision by **Assure Infusions, Inc** to bring pharmaceutical manufacturing to Polk County.

“We are excited at the opportunity to bring a state-of-the-art, fully automated pharmaceutical manufacturing facility, with advanced robotics, to Polk County. Once operational, Assure Infusions will be a highly technical showcase of advanced manufacturing. The support provided by the CFDC, City of Bartow and the Bartow EDC were key to our site selection decision,” said Alex Lucio, CEO of Assure Infusions.

The new 60,000 square foot facility will be located in Bartow, Florida. “Welcoming Assure Infusions to Polk County and their commitment to Bartow is a win-win for our community. Having a local manufacturer of sterile intravenous fluids, providing critical supplies for our hospital systems is critical to Polk’s growing health sciences industry,” said Sean Malott, CEO and President of CFDC.

“The Bartow EDC is very pleased that Assure Infusions has chosen the city of Bartow to locate its fully automated pharmaceutical manufacturing facility,” said Denise Bohde, President of the Bartow EDC. “With a global supply shortage, this will be beneficial to all central Florida hospitals; as well as beneficial to Bartow, in that more than 100 high paying local jobs will be created.”



For more information, contact:
Jennifer Taylor
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813.9560193

GrowFL's mission is simple; we provide timely and focused strategies, resources, and support to encourage accelerated next-level growth for Florida's second-stage companies. Second stage companies employ between 6 and 150 employees with annual revenues of \$750,000-\$100 million. They are a small but mighty group that is truly the backbone of Florida's economy. These growing companies represent only 12% of total businesses in the state of Florida but are responsible for creating 33% of all jobs. For more information on how we can assist second-stage companies, please contact Jennifer Taylor, President/CEO, GrowFL Inc., (813) 956-0193, jtaylor@growfl.com and visit our website at <https://growfl.com>.

GROWFL

Manufacturers Business Growth Program

manufacturing



Contact: Dave Dragon
david.dragon@floridamakes.com



Dear MSCA Member:

Trying to select an ERP system can be a scary and frustrating adventure. Forget about implementing one.

Are you considering purchasing your first real ERP system? Are you considering upgrading your existing ERP system?

Our own Dave Dragon, the FloridaMakes Business Advisor assigned to MSCA, is the FloridaMakes information technology specialist.

Already this year, Dave has been active on 3 ERP system projects across the state helping clients select the right ERP system, helping to prepare them for an implementation and helping a client implement a new ERP system.

Dave has many years of experience working with some of the top ERP systems in the marketplace.

Selecting, preparing and implementing an ERP system really requires professional help and expertise.

You don't want to be one of those companies complaining about how their ERP system sucks.

Dave is here to help you along your ERP journey.

Please reach out to Dave if you are considering making any changes to your ERP system.

Dave Dragon, david.dragon@floridamakes.com , 630.248.3375

[About Us](#) ▾ [Service Offerings](#) ▾ [Featured Programs](#) ▾ [Manufacturing Ecosystem](#) ▾ [Client Successes](#) [News, Blogs & Events](#) ▾ [FloridaMakes Network](#) ▾

Our Services

[Service Offerings](#) | [Overview](#)

Overview

We strengthen Florida's manufacturing sector by helping manufacturers expand market opportunities, develop customized business strategies, adopt best practices and assess opportunities for new technology and training through the following services.



Performance Assessments

This process provides companies with expert evaluation on how well the company's goals, plans, processes and measures are aligned; strengths and opportunities for improvement for each category; and recommendations for key cross-cutting improvements.



Executive Services

Thinking about everything can be daunting – from championing your strategy, to mitigating risk, to business development – FloridaMakes has you covered.



Technology Acceleration & Innovation

FloridaMakes can help your company learn about new technologies and their business implications and applications; identify and deploy new technologies to solve problems or gain competitive advantage; increase access to applicable research and technology available at federal labs and universities and help navigate the process; and commercialize new technology.



Cybersecurity

Cybersecurity and information security are a constantly increasing challenge for Florida's manufacturers, from threats and requirements imposed by major prime contractors and government contracts to everyday theft and fraud, as well as threats of disruption or data loss from malware and ransomware attacks.



Market Development

FloridaMakes can help you identify a growth strategy for your existing products, or for diversifying your corporate strategy to enter new products. From strategy and research to product development and training, we're here to help.



Continuous Improvement

Reduce your costs, increase your quality, become more agile and competitive. Improve your bottom-line and make yourself ready for top-line gains. FloridaMakes can help you with improvements that can be implemented in any part of your company, no matter you size or industry.



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Contact Dave Dragon at Florida Makes for more information

davedragon@floridamakes.com

630.248.3375



Disaster Resources

As the COVID-19 health crisis impacts global supply chains, the FloridaMakes Network is here to support Florida's manufacturing industry. We recognize that your company is facing new challenges daily during the crisis and you are being asked to rethink, redesign, and reallocate resources.

POLK COUNTY, FL

has your *blueprint for success*

With access to an unrivaled distribution network, extensive multimodal infrastructure and next-generation talent, Polk County manufacturers are poised to succeed.

 **300+**
MILES OF RAIL
IN POLK COUNTY

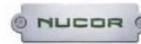
 **10**
MILLION PEOPLE
WITHIN 100 MILES

 **3**
DEEPWATER
SEAPORTS
WITHIN 75 MILES

 **3**
INTERNATIONAL
AIRPORTS
WITHIN 60 MILES



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FLORIDAMAKES IMPACTS

Totals based on 326 clients through Q3 2019

Total Sales (new/retained)
\$985.5M

New Investment
\$341.6M

Cost Savings
\$128.4M

Totals
\$1.45B

Average Impact per Client
\$4.46M

Jobs Created & Retained
9,137

FLORIDAMAKES SERVICE AREA



Florida
Manu**Facts**

 Florida manufacturers produce a variety of goods including aerospace products, food and beverages, batteries, communications equipment, pharmaceuticals, medical devices, semiconductors, boats and more.

 **80%** of Florida Manufacturers have **20** or fewer employees.

Manufacturing accounts for **4.95%** of Florida's Gross State Product and over **380,000** high-wage jobs in Florida, with an average wage of **\$61,735**.

 Florida is home to more than **20,000** manufacturing companies.

Every **\$1** in manufactured goods produces **\$3.60** in other sectors.

FLORIDA CHAMBER of Commerce

Florida Trade & Logistics 2030 Study



Following the strategic direction of the *Florida 2030 Blueprint's* Six Pillars Framework™, the *Florida Trade & Logistics 2030 Study (TL2030)* is a follow-up research effort to the Florida Chamber Foundation's previous research focusing on securing Florida's infrastructure for smart growth and development. The third study in its series – following *Florida Trade and Logistics (2010)* and *Made for Trade: Trade and Logistics 2.0 (2013)* – TL2030 highlights the importance of trade, logistics, export-oriented manufacturing, and rural economic development in making Florida a top 10 global economy by 2030.

The Florida Chamber Foundation encourages Florida businesses, economic development groups, local chambers and lawmakers to leverage this study to inform policy and economic strategies over the next decade to ensure Florida remains globally competitive and continues to move the needle on its economic growth.

[Click here for full report](#)

2022 FLORIDA TECHNOLOGY & INNOVATION SOLUTION SUMMIT

AUGUST 31, 2022
Tampa Marriott Water Street
9:00am-4:00pm EDT

FLORIDA
CHAMBER
Foundation

PRMA
RESEARCH • PROGRESS • HOPE

Co-Presented By:

TECO
AN EMERA COMPANY

[Click here for registration and more information](#)

Florida 2030: The Blueprint to Secure Florida's Future

Key Targets & Strategies

Initial Recommendations



[Click here to download PDF](#)

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